



The first question that my advisor asked me was: "Do you work 100% in your business or do you spend time working ON your business?" From that moment on, I started to allocate time every week to work ON my business. In less than a year, my partner and I have updated our buy/sell agreement and increased our funding of that agreement, and established "golden handcuffs" for key employees. My employees love the added benefits and I love the peace of mind knowing that my turnover rate, which is low, will most likely be even lower now.

My advisor is a true professional; showing me how to blueprint my business and guide me through the process. My advisor has a way of making a person feel that they are the only client and takes a true interest in our business and the success of that business. I do not recommend many people or businesses, but I highly recommend The Blueprints for Tomorrow™ Program.

J.P., President
Large Engineering Firm

I would like to thank you for the work and collaboration you have done with my company. Your approach to the review of companies and their positioning for the exit of the owner is insightful. Many owners, such as me, look for companies that will consult with us and with no strings attached to the sale of a product. Your detailed, step-by-step approach to looking at companies and processes increased our profit and reduced the amount of time administering our company. This allowed us to focus on growth and additional market share.

J.W.P., President
Large Architectural Firm

I have had the opportunity to be involved in The Blueprints for Tomorrow? Program for over 20 years. The program played a significant role in our strategic planning and recently provided services to assist us in the fulfillment of our succession plan. The Blueprints for Tomorrow Program has been a valuable resource to our company and will continue to play an important role with the next generation of owners in the future.

G.J., President
Large Construction Company

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